

**JILL D. LANEY**  
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Law Practice

**LAW PRACTICE:**

Jill Laney's practice emphasizes a wide variety of corporate and real estate matters, including financing, acquisition, commercial leasing, commercial landlord-tenant disputes and corporate governance matters.

**REPRESENTATIVE TRANSACTIONS:**

- Commercial Real Estate Owners and Managers-** Represent owners/property management companies in regard to leasing and management of over 25 million square feet of retail, industrial and office space
- Industrial -** Represented buyer in purchase of \$16 million industrial property
- Multifamily-** Represented buyer in purchase of \$92 million multifamily property
- Lender Real Estate Portfolio-** Represented buyer in purchase of lender's \$27.5 million real estate portfolio
- Multifamily-** represented owners in \$18 million refinance of a multifamily property
- Grocery Store Chain -** Represented seller in \$54 million stock sale
- National Restaurant Chain -** Represented seller in \$58 million stock sale
- Information Technology Company -** Represented founding shareholders in \$38 million stock sale
- Utility Equipment Distributor -** Represented seller in \$40 million stock sale
- National Restaurant Chain -** Represented seller in \$25 million stock sale
- Refinance of Hotel -**Represented hotel owner in \$6.5 million refinance
- Hi-Tech Manufacturer -** Represented manufacturer on \$25 million vendor contract
- Optical Goods Manufacturer -** Represented seller in \$2.3 million asset sale
- Rubber Manufacturing Company -** Represented buyer in \$13 million stock

**INDUSTRIES**

- Construction
- Hospitality
- Professional Services
- Real Estate

**PRACTICE AREAS**

- Business & Corporate Law
- Real Estate Law
- Regulatory

sale

**Hotel Sale-** Represented seller in \$4.6 million hotel sale

**Shopping Center Sale-** Represented buyer in purchase of \$6.3 million strip mall

**Gas and Oil Exploration Equipment Manufacturer -** Represented seller in \$6 million stock sale

**Party Supply Business -** Completed tax-deferred reorganization of 5 store party supply business

**Land Partition -** Completion of a land partition in conjunction with \$16 million sale of real estate for use as car dealership

**Laser Video Projection System Manufacturer -** Represented manufacturer in \$16 million stock buy-in

**Cruise Line Call Center -** Represented private lender in \$7 million development loan

**Berry Farm -** Represented buyer in purchase of 1,000 acre berry farm

**Quartzware Manufacturer -** Represented U.S. affiliate in consolidation of U.S. and European affiliates

**Warehouse Lease-** Represented landlord in leasing of 250,000 square feet of warehouse space

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## Education & Bar Admissions

### EDUCATION & BAR ADMISSIONS:

Jill graduated with a Bachelor of Science Degree in nursing, maxima cum laude, from the University of Portland in 1982. In 1993, Jill received her law degree from Willamette University College of Law, graduating cum laude.

Jill is a member of the Oregon and Washington State Bars and is also admitted to practice in the United States District Court of Oregon.

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## Activities

### PROFESSIONAL:

Jill served as the firm's managing partner from 2010 to 2015. She is Past President of the Commercial Real Estate Women (CREW Portland). She is also a member of ALFA International's Hospitality and Retail Practice Group Steering Committee, and Oregon Women Lawyers. Jill serves on the Oregon State Bar Real Estate and Land Use Section Luncheon Program Committee, and is former co-chair of the Multnomah Bar Association's Managing Partners' Roundtable. She serves on the board of Griffith Rubber Mills, a locally owned, nationwide manufacturing firm established in 1916.

### CIVIC:

Jill is a volunteer personal shopper for Dress for Success Oregon. Jill is a past member of the St. Andrew Legal Clinic board of directors and wine auction committee.

### PERSONAL:

She and her husband, Robert Jarrett, also enjoy traveling. Their goal is to travel to all seven continents. Five down, two to go...

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## Media

## PRESENTATIONS:

**Honorable Betty Roberts, “Women In The Law Lecture Series”**

Panelist, Lewis and Clark School of Law, March 2017

**“Working With The Railroads: Helpful Hints”**

Oregon State Bar Real Estate and Land Use Annual Conference, August 2015

**“Marijuana: Issues that Impact Commercial Real Estate”**

Kidder Mathews, February 2015

**“Cautionary Tales for Property Managers”**

Norris & Stevens Realty, November 2014

**“Veterinary Medicine Seminar for Those Buying or Selling a Veterinary Practice”**

Hosted by Dove Lewis, October 2014

**“Medical Marijuana Dispensary Leases”**

Norris & Stevens Realty, November 2013

**“Nuts and Bolts of Commercial Leasing”**

NALS Annual Conference, October 2012

**“Legal Project Management”**

ALFA International Retail-Real Estate Practice Group Seminar, Palm Beach, Florida, June 2012

**“Lease Negotiation: the Tenant’s Perspective, the Landlord’s Perspective and the Compromise”**

Lawyers Title, April 2012

**“Negotiating Commercial Leases”**

Speaker, Commercial Real Estate Women (CREW- Portland), Lunch and Learn, March 2012

**“Leasing Considerations”**

Norris & Stevens Realty, January 2011

**“Managing Partner Round-Up”**

The Oregon Chapter of the Association of Legal Administrators, January 2011

**“Current Leasing Issues”**

Norris & Stevens Realty, May 2010

**“Property Management Grab Bag”**

Norris & Stevens Realty, January 2008

**“Recent Real Estate Case Law”**

Moderator, ALFA International Retail Practice Group Seminar, June 2008

**“Commercial Lease Enforcement Update”**

Norris & Stevens Realty, August 2006

**“Commercial Lease Negotiations and Enforcement”**

Capital Pacific Bank’s Critical Issues Seminar, November 2006

**“Prickly Pears of Commercial Lease Negotiation”**

HSM Pacific Realty, April 2006

**“Succession Planning”**

KeyBank Key 4 Women Series, April 2006

**“Top Ten Tips for Commercial Landlords When a Tenant Declares Bankruptcy”**

August, 2005

**PUBLICATIONS:**

“Cautionary Tales for Commercial Property Managers”

Daily Journal of Commerce, March 2017

“What is an Important Matter to Keep in Mind When Starting a Business?”

Portland Business Journal, February 2011

“Managing Commercial Tenants in Tough Times”

Oregon Business Magazine, September 2010

“2009 Oregon Legislature Increases Corporate Filing Fees”

“2009 Oregon Legislature Increases Individual Income Tax Rates”

“2009 Oregon Legislature Sets New Corporate Minimum Tax”

“All in the Family”

Oregon Business Magazine, September 2003

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Recognition

**AWARDS:**

Jill has been selected by her peers for inclusion in *“The Best Lawyers in America”*, in the field of Real Estate Law each year since 2013.

Jill was selected as a winner of the *Daily Journal of Commerce*, Women of Vision Award in 2015.

Jill was selected as a winner of *The Portland Business Journal's*, Women of Influence Award in April 2014.

Jill was selected by *The Daily Journal of Commerce* in 2012 as a Legal Leader.